

## Betty Hessing

---

**From:** Jennifer Cooper  
**Sent:** Thursday, July 16, 2020 9:53 AM  
**To:** Alaina Santizo; Rita Grimm  
**Cc:** Melanie King; Betty Hessing; Chris Murray; Megan McKay  
**Subject:** Re: BAE Systems

Yes, that shift would work just fine.

Jeni

Get [Outlook for iOS](#)

---

**From:** Alaina Santizo <Alaina.Santizo@IowaEDA.com>  
**Sent:** Thursday, July 16, 2020 9:51:44 AM  
**To:** Rita Grimm <Rita.Grimm@IowaEDA.com>; Jennifer Cooper <Jennifer.Cooper@IowaEDA.com>  
**Cc:** Melanie King <Melanie.King@IowaEDA.com>; Betty Hessing <Betty.Hessing@IowaEDA.com>; Chris Murray <Chris.Murray@IowaEDA.com>; Megan McKay <Megan.McKay@IowaEDA.com>  
**Subject:** RE: BAE Systems

I would also be happy to jump in and provide a project overview, if at anytime that would be helpful.

---

**From:** Rita Grimm <Rita.Grimm@IowaEDA.com>  
**Sent:** Thursday, July 16, 2020 9:51 AM  
**To:** Jennifer Cooper <Jennifer.Cooper@IowaEDA.com>  
**Cc:** Alaina Santizo <Alaina.Santizo@IowaEDA.com>; Melanie King <Melanie.King@IowaEDA.com>; Betty Hessing <Betty.Hessing@IowaEDA.com>; Chris Murray <Chris.Murray@IowaEDA.com>; Megan McKay <Megan.McKay@IowaEDA.com>  
**Subject:** RE: BAE Systems

Darn spell check. Sorry, Jeni.

**Rita C. Grimm** | Chief Legal Counsel



**IOWA ECONOMIC DEVELOPMENT AUTHORITY/IOWA FINANCE AUTHORITY**  
1963 Bell Avenue, Suite 200 | Des Moines, Iowa 50315  
**PH: 515.348.6142**  
**CELL: 515 897-8413**  
**FAX: 877-631-7575**  
[Rita.Grimm@IowaEDA.com](mailto:Rita.Grimm@IowaEDA.com)  
[iowaeconomicdevelopment.com](http://iowaeconomicdevelopment.com)

This email and any files transmitted with it are confidential and intended solely for the designated recipient. Any other use of this email is prohibited. If you have received this email in error please notify the sender.

**From:** Rita Grimm  
**Sent:** Thursday, July 16, 2020 9:49 AM  
**To:** 'Jennifer Cooper' <[Jennifer.Cooper@IowaEDA.com](mailto:Jennifer.Cooper@IowaEDA.com)>  
**Cc:** Alaina Santizo <[Alaina.Santizo@IowaEDA.com](mailto:Alaina.Santizo@IowaEDA.com)>; Melanie King <[Melanie.King@IowaEDA.com](mailto:Melanie.King@IowaEDA.com)>; Betty Hessing <[Betty.Hessing@IowaEDA.com](mailto:Betty.Hessing@IowaEDA.com)>; Chris Murray - Denny Elwell Company ([Chris.Murray@IowaEDA.com](mailto:Chris.Murray@IowaEDA.com)) <[chris.murray@iowaeda.com](mailto:chris.murray@iowaeda.com)>; Megan McKay - IEDA <[Megan.McKay@iowaeda.com](mailto:Megan.McKay@iowaeda.com)>  
**Subject:** RE: BAE Systems

Jenny:

No problem. Thank you for letting me know that you have a conflict regarding the BAE Systems project. While you do not have a direct financial interest in the project, I agree that you should recuse yourself. Could you do JRS Pharma and we will reassign BAE to Chris?

I am copying in Melanie and Betty Hessing on this email, since tomorrow is Melanie's last day with IEDA and Betty will finalize minutes for the meeting and attach this email to the minutes. I am also copying in Chris and Megan so that they are aware of the change.

Sincerely,

**Rita C. Grimm** | Chief Legal Counsel



**IOWA ECONOMIC DEVELOPMENT AUTHORITY/IOWA FINANCE AUTHORITY**

1963 Bell Avenue, Suite 200 | Des Moines, Iowa 50315

**PH: 515.348.6142**

**CELL: 515 897-8413**

**FAX: 877-631-7575**

[Rita.Grimm@IowaEDA.com](mailto:Rita.Grimm@IowaEDA.com)

[iowaeconomicdevelopment.com](http://iowaeconomicdevelopment.com)

This email and any files transmitted with it are confidential and intended solely for the designated recipient. Any other use of this email is prohibited. If you have received this email in error please notify the sender.

---

**From:** Jennifer Cooper <[Jennifer.Cooper@IowaEDA.com](mailto:Jennifer.Cooper@IowaEDA.com)>  
**Sent:** Thursday, July 16, 2020 9:42 AM  
**To:** Rita Grimm <[Rita.Grimm@IowaEDA.com](mailto:Rita.Grimm@IowaEDA.com)>  
**Cc:** Alaina Santizo <[Alaina.Santizo@IowaEDA.com](mailto:Alaina.Santizo@IowaEDA.com)>  
**Subject:** BAE Systems

Rita,

Yesterday I received the package and fast-tracked preliminary credit approval to be the lender on this project for Ryan Companies. I think I should recuse for this application and hope we could reassign to another DDC member.

Apologies for the late notice, but this just came in very quickly.

Jeni

Get [Outlook for iOS](#)

⏮ Reply all    ⏮ Delete    ⏮ Junk    Block    ·

## RE: Stratafolio Conflict

RG

Rita Grimm

Fri 7/17/2020 10:01 AM

To: Mark Kittrell &lt;mark.kittrell@eagleviewpartners.com&gt;

Cc: Melanie King; Betty Hessing

👍 ↶ ⏮ → ...

Thank you, Mark. I concur that your financial interest necessitates recusal. This exchange will be attached to the minutes

Rita C. Grimm | Chief Legal Counsel

IOWA ECONOMIC DEVELOPMENT AUTHORITY/IOWA FINANCE AUTHORITY

1963 Bell Avenue, Suite 200 | Des Moines, Iowa 50315

PH: 515.348.6142

CELL: 515 897-8413

FAX: 877-631-7575

Rita.Grimm@IowaEDA.com

iowaeconomicdevelopment.com

This email and any files transmitted with it are confidential and intended solely for the designated recipient. Any other use of this email is prohibited. If you have received this email in error please notify the sender.

-----Original Message-----

From: Mark Kittrell <mark.kittrell@eagleviewpartners.com>

Sent: Friday, July 17, 2020 10:00 AM

To: Rita Grimm <Rita.Grimm@IowaEDA.com>

Subject: Stratafolio Conflict

Rita:

I want to write this email to you to disclose that I have (through my investment in the Red Cedar Accelerator Fund) a financial interest in this company. I will recuse myself from discussion and any IEDA board votes related to this company.

Thank you,  
MK

Reply    Reply all    Forward

## Betty Hessing

---

**From:** Rita Grimm  
**Sent:** Friday, July 17, 2020 9:52 AM  
**To:** Betty Hessing, Melanie King  
**Subject:** FW: Friday's TCC Board Report

Pankaj is an investor in Higher Learning Technologies and must recuse as set out below. Please attach this to the Board meeting minutes.

**Rita C. Grimm** | Chief Legal Counsel



**IOWA ECONOMIC DEVELOPMENT AUTHORITY/IOWA FINANCE AUTHORITY**

1963 Bell Avenue, Suite 200 | Des Moines, Iowa 50315

PH: 515.348.6142

CELL: 515 897-8413

FAX: 877-631-7575

[Rita.Grimm@IowaEDA.com](mailto:Rita.Grimm@IowaEDA.com)

[iowaeconomicdevelopment.com](http://iowaeconomicdevelopment.com)

This email and any files transmitted with it are confidential and intended solely for the designated recipient. Any other use of this email is prohibited. If you have received this email in error please notify the sender.

---

**From:** Pankaj Monga <[pmonga@channel-fusion.com](mailto:pmonga@channel-fusion.com)>

**Sent:** Friday, July 17, 2020 9:36 AM

**To:** Jill Lippincott <[Jill.Lippincott@IowaEDA.com](mailto:Jill.Lippincott@IowaEDA.com)>

**Cc:** Rita Grimm <[Rita.Grimm@IowaEDA.com](mailto:Rita.Grimm@IowaEDA.com)>

**Subject:** RE: Friday's TCC Board Report

Rita,

I'll be presenting this to the board. This also includes HLT at the end. Do I need a recusal?

Thanks!

Pankaj Monga  
President/CEO  
Channel Fusion  
Tel. 319-294-5660 (Direct)  
Fax: 319-294-8013  
[www.channel-fusion.com](http://www.channel-fusion.com)



**From:** Jill Lippincott <Jill.Lippincott@iowaEDA.com>  
**Sent:** Wednesday, July 15, 2020 8:12 AM  
**To:** Pankaj Monga <pmonga@channel-fusion.com>  
**Subject:** Friday's TCC Board Report

Pankaj,

The full TCC report is attached, including the TCC recommendations and the SBIR awards for Friday's board meeting. I will be attending the meeting as well to answer any questions that come up with any of the recommendations since there were quite a number that came out of Friday's meeting

Please let me know if you have any questions before Friday.

Thanks,

Jill

**Jill Lippincott** | Team Lead, Innovation and Apprenticeship



**IOWA ECONOMIC DEVELOPMENT AUTHORITY**  
1963 Bell Avenue, Suite 200 | Des Moines, IA 50315  
PH 515 348 6159 |  
[jill.lippincott@iowaeda.com](mailto:jill.lippincott@iowaeda.com)